

Kent Business Summit Programme

Friday 12 January 2018 07.30 - 14.00 hrs
Kent Business School, Sibson Building, University of Kent, Canterbury

- 07:30 – 08:00 Registration
- 08:00 – 09:25 Breakfast round table sessions on:
1. Strong Leadership in an Uncertain World - **Dan Corpe, MD Corpe Consulting and Peter Boulton, Founding Partner Copper Bottom Investments**
 2. The Art of Export, **Dr Fragkiskos Filippaios, KBS and Tom Cole, CEO ITL Group**
 3. Innovation pending Brexit, **Chris Price, Kent Messenger and Sian Holt, The Fudge Kitchen**
 4. The UK Workforce of the Future, **Prof Jeremy Howells, KBS and Michael Bax, Chair Rural PLC**
 5. How to put Kent on the Map, **Mark Harvey, CEO Chapel Down and Dr Zita Stone, KBS**
- 09:30 – 09:35 Plenary – Welcome **Martin Meyer, Director Kent Business School**
- 09:35 – 09:45 Round table summaries by rapporteurs
- 09:45 – 10:05 **The future is Kent: Strategic vision for the Kent economy**
David Smith, Director of Economic Development, Kent County Council
- 10:05 – 10:25 **Disruption and innovation: Staying ahead of the game**
Jane Ollis, Chairman IOD Kent/BD Manager, Quvium
- 10:25 – 11:00 Coffee/tea break
- 11:00 – 11:20 **Increasing productivity against all odds: an NHS hospital perspective**
Jane Ely, Chief Operating Office for East Kent Hospitals Trust
- 11:20 – 11:40 **Case study Greece: How to build resilience in uncertain times**
International speaker Vagelis Gizelis, MD Gizelis S.A.
- 11:40 – 12:20 Q&A/panel discussion led by **Louise Stewart, Head of Communications FSB**
- 12:20 – 12:25 Closing address - **Karen Cox, Vice-Chancellor University of Kent**
- 12:25 – 12:30 Final remarks – **Louise Stewart**
- 12:45 – 14:00 Ticket lunch with Kent MPs

Summit moderator



Louise Stewart

**Head of Communications,
Federation of Small Businesses
(FSB)**

Louise joined the FSB in March 2016 as Head of Media, and now heads the entire Communications department. She has almost two decades of experience as a broadcast journalist with the BBC and ITV - appearing on

Breakfast News, the Today Programme and 5 Live. Before joining the FSB, Louise was Political Editor for BBC South East.

She has interviewed politicians from all parties, including party leaders and Prime Ministers. Louise is passionate about supporting small businesses and women in enterprise. Louise is a mentor to several young female journalists and an advocate for the Speakers for Schools programme, which is a charity aimed at helping state schools inspire their students and broaden horizons.

Keynote speakers



David Smith CBE

Director of Economic Development, Kent County Council

As the Director of Economic Development at KCC, David Smith is responsible for the delivery of the Council's economic strategy – this includes a range of programmes that promote innovation, workforce skills and productivity, arts and culture, regeneration projects and inward investment. He manages the Council's equity investments in innovative companies. His

team negotiates S.106 agreements with property developers in Kent to fund associated infrastructure investment.

His previous Whitehall career included being a member of the government team negotiating UK membership of the Common Market, policy director for managing Big Bang in the City in the 1980s, chief operating officer of the Shareholder Executive, finance and resource director of the Department of Trade and Industry and chief executive of the Radio Communications Agency. He worked in a merchant bank on company finance. He has been a member of the top management committee of the University of Oxford. Latterly, he was director of Special Projects at the Department for Business, Innovation and Skills and a director of the Interdepartmental Office for Life Sciences.

In his presentation David will set out Kent's unique position in the UK and KCC's strategic economic vision for the county, and explain how local government can support Kent businesses pending and post-Brexit.



Jane Ollis

Director, Quvium UK, Chair Kent Institute of Directors (IoD)

Jane offers 25 years of diverse business experience from interning at NASA to sitting on and advising boards of global companies, charities and government bodies. She is an environmental scientist and biochemist by training with a particular

interest in how science and technology can shape tomorrow's world. She is also an alumni of Sydney's prestigious social leadership programme and a business fellow of Oxford University. Last year, she joined Quvium UK, a medtech start-up that has developed the world's first personalised early-warning system for people with a respiratory disease. She also took up the role of Kent Chairman of the Institute of Directors and more recently has been appointed as Non-Executive Director to the East Kent Hospitals University NHS Foundation Trust.

Jane Ollis will share her experience of managing a tech start-up in Kent and talk about disruptive innovation as a crucial next step for any UK business wishing to trade successfully post-Brexit.



Jane Ely

Chief Operating Officer, East Kent Hospitals University NHS Foundation Trust

Jane studied a degree in Nutrition before qualifying as a State Registered Dietitian. She worked clinically for more than 10 years specialising in Paediatrics and worked within the children's liver transplant service at Kings College Hospital where she was directly involved in research and service improvement. Jane moved into general management and gained a Masters in Business

Administration from Kingston University with a thesis on sustainable change management in the health service. Jane has worked as a Service Improvement Manager, a Director of Women's & Family Health, and been part of a national team that supports NHS Trusts to deliver improved pathways of care.

Now with more than 33 years in the NHS, she is the Chief Operating Officer at East Kent Hospitals University NHS Foundation Trust - an organisation that has a turnover of over 500 million pounds and employs almost 8000 staff with hospitals and services spread across the whole geography of east Kent. Jane is responsible for delivery of operational and clinical services through the divisional operational structure, whilst ensuring high quality patient care and experience"

Jane will share recent experience of improving patient safety and performance standards, in the health service, through small marginal gains.



Vagelis Gizelis

Owner, General Manager Gizelis S.A.

Vagelis studied at the University of La Verne in California, USA, and holds a BA Major in Business and Psychology. In 2000, he joined the family business, founded by his father Stamatis Gizelis in 1968, and has been at its helm for the past 18 years, establishing two further subsidiaries: Gizelis Robotics and Metallica Gizelis.

The Greek SME specialises in the manufacturing of machines for the sheet metal industry, turning over

close to EUR 4.5m in 2016. Its activities range from machine design and development to complete 'in-house' manufacturing of sheet metal processing machines. One of the oldest companies in its field today, Gizelis S.A. employs over 40 staff and exports to 40 countries worldwide. All manufacturing takes place in two privately owned factories situated within the European Union.

In 2004 Gizelis S.A. formed a strategic alliance with German company Boschert GmbH, opening its markets to a new range of high quality sheet metal processing machines. A further alliance with Indian partner Rajesh Machine Tools Private Limited in August 2017 has opened up the Indian market to the company.

Vagelis Gizelis has first-hand experience in successfully steering a business through turbulent economic times. He will share his ideas on how to build corporate resilience and grow a business in an uncertain economic climate.

This event has been made possible with the support of: